



# PI Email Alert

Shawn Steel, John Tawlian, Alexander C. Eisner

April 15, 2019 | Monday

## In this issue...

- When lawyers refuse to pay doctor bills.
- CA accidents on the rise.
- What to do when your patient switches lawyers.
- Steel & Collins PI Seminar in LA!

## Upcoming Events

Scroll down to see what's happening or click [here](#).

## When lawyers refuse to pay a client's doctor bill

By Dennis Beaver, Esq.



Dennis Beaver practices law in Bakersfield and is a prolific writer with his syndicated column 'You

## Missed Last Month's Teleconference?

Don't worry. Just [click here](#) to subscribe to the podcast and tune in!

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## Doctor's Resources

Check out the [additional resources](#) we have for our doctors and past issues of our PI Email Alerts.

and the Law.'Dennis reached out to us on how we teach doctors to help themselves against dishonest PI attorneys.

Beaver's piece was published in the prestigious *Kiplinger* publication, February 7, 2019.

When not paid, Beavers argues that doctors, chiropractors, physical therapists or acupuncturists do not have to stand for it.

Key reasons explained why the doctor should win are:

- Doctors who have a lien have an enforceable contract.
- Lawyers are a fiduciary – they can't cheat.

For your copy of the *Kiplinger* article contact [johntawlian@shawnsteel.com](mailto:johntawlian@shawnsteel.com).

**Number of car accidents in California increasing: It's getting more dangerous**



Motor vehicle accidents are the leading cause of unintentional injury deaths in California. Fatal accidents happen when drivers drink, drive distracted, speed and break other driving rules.

In 2017 California drivers traveled

353,868,000,000 miles. There were 3,303 fatal car accident and 3,602 related deaths. That is 19 deaths each day. The numbers are increasing each year [National Safety Council].

For example, La Mesa had 399 victims injured and killed. Alcohol contributed to 43 victims [9%] while speeding caused 103 collisions [33%]. 32 of the victims were motorcyclists, 15 were bicyclists and 19 were pedestrians.

According to the National Crash Data, nighttime and weekend are the most dangerous time for car accidents.

The Bottom Line:

**In 2016...**

**...490,168 reported accidents.**

**...6,905 fatalities and related deaths.**

**...278,585 "reported" injuries.**

That is about 55 patients for each full-time chiropractic office.

**SHAWN IS SPEAKING**  
**& YOU'RE INVITED!**

**ACE LIT TIPS**



## Cal Chiro

**North Bay**  
2 hrs Mandated CE  
Wed. June 19, 2019

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## HJ Ross

**Anaheim**  
Sat. April 27, 2019

**All doctors are welcome to join us.**

For questions,  
email: [johntawlian@shawnsteel.com](mailto:johntawlian@shawnsteel.com)



When your patient switches lawyers, what does that mean for you?

It means your lien is **no longer valid against the new attorney** .

Right away you need to send a new lien to the new attorney. If they refuse to sign it, you will likely want to transition that patient to cash right away. You will also want to send a bill to your patient letting them know how much they owe you so far and informing them that while your lien may not be valid against their former attorney, it is still valid against them.

You can turn your patient into your advocate to help you get your new lien signed or hire a pro-chiropractic attorney that would sign it. You will also want to have a conversation with the new attorney about your continued treatment as it relates to any new case strategy going forward.

Feel free to contact  
me [alexandereisner@shawnsteel.com](mailto:alexandereisner@shawnsteel.com) .

## FREE Monthly PI Teleconference

**Wednesday**, April 24 @ 1:00 PM Sharp!

## **The Many Types of PI Audits Coming Your Way in 2019**

Our special guest: **Dr. Gary Lewkovich, DC**

Email [johntawlian@shawnsteel.com](mailto:johntawlian@shawnsteel.com) for telephone number & passcode.

### **SAM COLLINS & SHAWN STEEL** **Mini PI Seminar**

**Justifying Chiropractic Services in PI Claim with Proper Coding & Documentation (Sam)**

**7 Steps to Getting Speedier & Better PI Settlements (Shawn)**

**Wednesday, April 24, 2019**



**Flame International Kabob House**  
**Los Angeles, CA**

**6:30 PM Social / Registration**  
**7:00 – 9:00 PM Dinner / Program**

**FREE to first 50 DC's with RSVP's**

**RSVP with John Tawlian at (949) 551-9000**

**Or email [johntawlian@shawnsteel.com](mailto:johntawlian@shawnsteel.com)**

**All doctors are welcome to join us**

**SHAWN STEEL LAW FIRM**  
**[shawnsteel.com](http://shawnsteel.com)**



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