

PI FAX & Email ALERT

10/25/2007

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Next PI Teleconference with our guest: Sam Collins, PI Billing Expert, Thurs., Nov. 8 at 1 pm

Question: Will carriers pay for 97140 [Manual Therapy Techniques] when billed with a CMT service if you use the modifier -59?

Question: What exactly is Myofascial Release under the code?

Question: Can you still get paid for 97010?

These and other questions will be discussed. Also, email us in advance your questions for Sam Collins the billing expert.

Email JohnTawlian@shawnsteel.com to get the telephone number and pass-code to join our teleconference.

**SAM COLLINS AND SHAWN STEEL:
VERY ADVANCED PI SEMINAR**

For 8 hours of CEU'S you will hear from two speakers devoted toward clarity in your PI practice. Among the key items you will learn:

- **How Colossus is mutating**
- **New approach for M.I.S.T cases**
- **Avoiding low value diagnosis**
- **Red flags of PI Billing**
- **Streamline PI reports: fact content without pabulum**
- **How to get paid with ALL med pay claims and from dishonest attys.**
- **Instant evaluation of high risk cases**
- **Why do most attorneys cut doctors first?**

SEMINAR DATES:

**12/08/07 8 am to 5 pm Hayward, CA
12/15/07 8 am to 5 pm Whittier, CA**

**For Cost and Registration please call
1-800-562-3335**

P failed to prove low-impact rear-end collision caused injuries

An Oakland jury didn't like the facts. Ellen Freed a 45 year old single mother was stopped for traffic when she was rear-ended.

Defendant argued that traffic began to move forward and then stopped again. Defendant said he "barely accelerated" and tapped Freed's car.

Freed claimed back, neck, leg with radiculopathy injuries. She had back surgery. Damage to her car was \$1,762. Defense hired many experts. Including a "biomechanical" expert who testified that the damage to Freed's car was consistent with a "roll into" effect of no more than 2mph. Freed did not have a biomechanical expert.

Defense hired a neurologist who testified that Freed had a long history of neck, and low back pain. That this accident did not cause her pain. That the pain was "pre-existing".

The jury gave a Defense Verdict. *Freed v Savage*: RG 052132 64, 7/17/07

PRACTICE TIPS

- 1. Danger sign: Freed waited several days to get care. No ambulance or emergency room.**
- 2. Danger sign: The police were not called.**
- 3. Freed did not complain at the accident site. She answered she was "OK".**
- 4. Proving the EGG SHELL Victim is a lot of work, with a small accident. Juries are always skeptical. Carefully evaluate the patient's pre-existing history. Talk to her other doctors. Get their records before investing your time on a lien case.**