

PI E-MAIL & FAX ALERT

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**10 FREQUENTLY ASKED
QUESTIONS BY WHIPLASH
PATIENTS**

LEWKOVICH ANSWERS.

1. What is Whiplash?

Tissue damage caused by extremely rapid changes in velocity experienced by the human body, commonly caused by auto collisions.

2. What tissues are commonly injured by whiplash?

Both hard and soft. Hard include fracture to any of 206 bones. Soft includes lesions to everything else in the human body...including brain injuries. Most common are muscles, tendons, ligaments, cartilage, discs, nerves and joints.

3. What are common symptoms?

Pain and/or stiffness. Tingling, numbness, dizziness, disorientation, loss of sleep and fatigue.

[to be continued]

You are invited to receive a copy of all 10 Questions and Answers by emailing johntawlian@shawnsteel.com

Monthly PI --Teleconference --with the Famous Anonymous Adjuster

**"Easy" reasons for denying claims.
June 30th at 1:00 pm sharp!**

E-mail johntawlian@shawnsteel.com for telephone # and pass code.

Rear-end collisions jump at red light camera intersections.

These collisions have more than doubled in the first 70 days after installation.

Palm Beach Post 5/24/10

DON'T TAKE THAT CASE!

Top 10 reasons you are better off saying no thank you



1. **I don't like him:** Trust your instinct. You don't need a reason. Trust the force. Listen to your staff.
2. **Multiple doctors:** Anyone can have a bad marriage, but two or three?
3. **Won't pay co-pay:** Forgot his checkbook. It's the first sign the patient is taking advantage of you.
4. **The "slam dunk":** Usually, when your patient tells you his PI case is perfect, he will either ask you reduce your fees at settlement. Or, blame you if he didn't get enough.
5. **Quarrelsome patient:** Avoid.
6. **Know-it-all.** Constantly interrupts you while you are taking his history. He will not listen to you. Or be complaint.
7. **Unfamiliar injury syndrome:** Avoid areas where the learning curve is too steep. The consequences of a mistake are too high. Refer to an expert and get free malpractice insurance.
8. **The Gypsy, I don't need an attorney:** The gypsy patient is lethal. They know how the PI works. They take your bill and settle – but forget to pay you. Then try to find them.
9. **The 'hand-off 'client:** The patient got your name from a "big" shot doctor, but is too busy. Examine this case carefully. There is a reason why the other doc would not take this patient.
10. **A relative or friend:** No good deed goes unpunished. You are forewarned.