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**PI FAX & EMAIL ALERT**

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**Allstate's Profits Climb 71%**

The nation's second largest U.S. auto and home carrier, claimed second-quarter profits rose 71% after the company raised its rates. Allstate is focusing on customers that buy multiple policies and file the fewest claims. [Bloomberg News Service July 17] **Morale:**

Pay more and get less. Don't let your patients buy anything from Allstate---ever.

**Two winners vs. Two losers**

**#1 WINNER: Nelson vs. Offord, May 30, 2003 San Francisco Sup Ct 024 05445**

Def driving a Jeep SUV rear-ended 32 year old female in her Volkswagen. Medicals from Dr. Vitkoff DC, totaled \$3290. Verdict \$9414. [2.86 times the medicals] a good result for Nelson and her doctor. **LESSON: good doctor + good records = victory.**

**#2 WINNER : Braun vs. Jones, May 8, 2003 San Diego Sup IN 017766**

Braun a 47 yr old retired naval officer was rear-ended. Def was drunk. P contented occasional headaches and neck pain twice a month as residual

problems. D's insurance offered \$7001 and P demanded 19,999. Jury awarded \$55,000. Congratulations to Dr. Julie Honaker-Zimmerer from Canyon Lake. **LESSON: Juries hate drunk drivers.**

**#3 LOSER: Hagan vs. Miranda, March 27, 2003 case# 179 022**

Julie Hagan in her mid 50's on southbound I280, in her new Chevy Tahoe, when she hit a motorcycle which had lost power in front of her. Def admitted he had a learner's permit that prohibited driving in the dark and driving on the freeway.

Def contended that the accident did not cause her injuries. Chiropractic bills were \$3206. The Jury gave a zero award. **LESSON: go back to biomechanics and common sense class.**

**#4 LOSER: Manzon vs. Adams, April 30, 2003 Solano Sup Ct 78508**

P a 25 year old nursing assistant driving in a 1999 Honda Civic was rear-ended by def driving a 1996 Honda Civic. Def claimed low speed impact. P alleged "neck and back injuries". P demanded \$6000. Jury gave nothing, in one hour deliberation. **LESSON: Jurors older than P's are tougher.**